

# **RJ REYNOLDS**

TOBACCO COMPANY

*COPY*  
J. CAMPBELL / ROU 1610  
PROMOTIONAL COORDINATOR

8899 MAIN STREET  
WILLIAMSVILLE, NY 14221  
(716) 634-4179  
FAX (716) 634-3145

November 24, 1997

RJR Account #649920  
Ms. T. Klimowski  
TRIIFOODS, INC.

*One distribution  
date to Plasmot  
per MM 12/4/97  
to LEM.*

**DORAL \$1.00 OFF 2-PACKS / TEAR TAPE PROMOTION #800004**

Dear Terri:

DORAL \$1.00 OFF 2-PACKS SPECIAL OFFER TEAR TAPE PRODUCT has been ordered (see quantities listed below), as well as **713** SKUs of preassembled Counter Displays (Item #535481) to pack the above promotion for your participating retail accounts. **(Displays will be shipped to Bailey Ave. warehouse - call Angelo first for appointment @ (716) 822-7400)** All additional pertinent promotional information is listed below:

#/ (6M) Cases

<u>Promoted</u> <u>Product</u>	<u>Brand Styles</u>	<u>UPC Code</u>
<u>23</u>	Doral Light	12300-24698
<u>23</u>	Doral Light 100	12300-24750
<u>25</u>	Doral Lt Men 100	12300-24752
<u>24</u>	Doral FF 100	12300-24751

**Product PO #010598**

Product / Premium Arrival:

January 5, 1998

Ship Date to Retail:

Week of: January 19, 1998

*7336-0919*

**Displays (Item #535481)**

SKU CUBE: 0.4965  
SKU WT (w/o Product): 1.5625 lbs  
Retail Sales Offer per Sku: 20 units

Billing per Sku: 4 Savings Cartons

EFT \$ Amount: **\$14,348.96**

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\$1.00 2-Pack Tear Tape  
TRIPIFOODS, INC.

**Promotion Description:**

Each Doral pack will have ".50¢ Off" Tear Tape. Product is pre-sleeved; each carton contains five 2-pack offers. One carton of each of the 4 brand styles should be placed in Counter Display and shipped to retail.

*Brand Styles: Doral Lt / Doral Lt 100 / Doral Lt Men 100 / Doral FF 100*

**SHIP NUMBER OF DISPLAYS AS INDICATED ON THE ATTACHED CUSTOMER LIST**  
**See attached 'Wholesaler Packing Instructions'**

A list of accounts authorized to receive packed displays is attached. RJR will reimburse you \$14.00 per live 12M case for all displays packed and shipped to retail on a timely basis. This equates to \$465.50 (33.25 (12M) case(s) @ \$14.00). Payment will be made as soon as possible once verification is received that all displays have been shipped to retail.

As always, thanks for your assistance in the marketing of our products.

Sincerely,

*Judy*

J. Campbell

Promotional Coordinator / 1610

/jc

cc: R. M. Duszynski

L. E. MacWilliams

Tripifoods: L. Krawczyk

Att: Wholesaler Packing Instructions

**Note to RJR Manager:**

Upon verification of shipment to retail, notify Judy (#1610) for payment distribution to account.

TRIPIFOODS (#649920):

CIGARETTE DISPLAYS BY STATE

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TRIPIFOODS																										
JANUARY: DORAL \$1.00 OFF 2-PACK PURCHASE / PROMO #800004																										
RETAIL DISTRIBUTION DATE: WK OF 1/19/98																										
GROUP	NO. OF STORES	DISPLAY UNITS TO SHIP TO EACH ACCOUNT	TOTAL #/ DISPLAYS	AL	CO	FL	GA	IA	IL	IN	KS	KY	MO	NC	NJ	NY	OH	OK	PA	SC	VA	WI	WV			
CFM	3	1	3													3										
COUNTRY CONV	8	1	8													8										
CONSUMER BEVERAGE	4	1	4													4										
ERIE PETRO	13	SEE LIST	23													5			18							
K & K FOODMART	10	1	10													10										
KENYON VARIETY	7	1	7													7										
LAKE COUNTY	8	1	8													8										
NOCO	38	1	38													38										
PETRO USA	6	1	6													6										
PAL MART	4	1	4													4										
PHAR MOR	105	SEE LIST	383	3	6	15	9	8	14	9	6	3	3	27	3		56	4	149	12	37	4	15			
POCO MART	4	1	4													1			3							
RED APPLE/ KWI-K-FIL	130	SEE LIST	131													80	3		48							
SHIPLEY OIL	4	1	4																4							
XTRA MART/ MID VALLEY	39	SEE LIST	39													34			5							
INDEPENDENTS (AND SMALL CHAINS)	33	SEE LIST	39													21	8		10							
TOTALS	416		711	3	6	15	9	8	14	9	6	3	3	27	3	229	67	4	237	12	37	4	15			

TRIP #	DISPLAYS	CHAIN-ID	NAME	ST	ACCT
25	1		SCALISE'S DELI	NY	398953
54	1		N CHILI GROCERY	NY	268787
279	1		CARDS CORNER DAIRY	NY	632691
313	1		WESTERS COUNTRY STOR	NY	672362
450	1		GLEN GROCERY	NY	269473
532	1		GUETTI MARKET INC	NY	268827
568	1		SENECA MARKETPLACE	NY	304324
794	1		EASY PLUS	NY	462139
854	1		JIM'S TRUCK STOP	NY	583864
1414	1		SPRINGWATER COUNTRY	NY	677924
1420	1		HEMLOCK GENERAL STOR	NY	579516
1543	1		ONE STOP	NY	667732
1609	1		YELLOW GOOSE	NY	657270
2471	1		CONVENIENCE CORNER 1	NY	770151
2472	1		CONVENIENCE CORNER	NY	525601
2951	1		MINIT STOP	NY	35536
2953	1		MINIT STOP 2	NY	664262
3731	1		CONVENIENT FOOD MART	NY	567721
3733	1		CFM #33-049-2	NY	571569
315	5		BILICIC COUNTRY MALL	OH	333775
2136	1		FOGLE'S CORNER INC	OH	527292
2539	1		GAD 41 SUNOCO	OH	797868
303	1		LINCAN FOOD MART	PA	468860
429	1		WARRENSVILLE MARKET	PA	535334
644	1		NEWTON'S	PA	398286
646	1		BOYDS CORNER STORE	PA	398296
793	1		SWISHERS QUICK STOP	PA	182792
1526	1		QUIK MART #2	PA	706802
2501	2		WAY 2 GO	PA	20329
2503	1		WAY 2 GO	PA	764494
	35	Total			
277	1	0362-0101	GREEN HILLS SUNOCO	PA	419715
	1	0362-0101 Total			
1356	1	0565-0000	KWIK FILL #M0199	NY	527603
2719	1	0565-0000	RED APPLE #M0319	NY	765139
2720	1	0565-0000	RED APPLE #M0320	NY	764862
2721	1	0565-0000	RED APPLE #M0321	NY	765138
2722	1	0565-0000	RED APPLE #M0322	NY	764784
2723	1	0565-0000	RED APPLE #M0323	NY	765204
2725	1	0565-0000	RED APPLE #M0325	NY	542369
2727	1	0565-0000	RED APPLE #M0327	NY	764820
2729	1	0565-0000	RED APPLE #M0329	NY	764805
2730	1	0565-0000	RED APPLE #M0330	NY	764885
2731	1	0565-0000	RED APPLE #M0331	NY	763263

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TRIP#	DISPLAYS	CHAIN-ID	NAME	ST	ACCT
2732	1	0565-0000	RED APPLE #M0332	NY	594014
2733	1	0565-0000	RED APPLE #M0333	NY	763464
2735	1	0565-0000	RED APPLE #M0335	NY	730326
2736	1	0565-0000	RED APPLE #M0336	NY	764318
2737	1	0565-0000	RED APPLE #M0337	NY	764364
2738	1	0565-0000	RED APPLE #M0338	NY	763247
2739	1	0565-0000	RED APPLE #M0339	NY	762510
2742	1	0565-0000	RED APPLE M0342A	NY	704523
3002	1	0565-0000	KWIK FILL #A0022	NY	172957
3003	1	0565-0000	KWIK FILL #A0037	NY	172977
3004	1	0565-0000	KWIK FILL #M0057	NY	763050
3007	1	0565-0000	KWIK FILL #M0107	NY	763051
3010	1	0565-0000	KWIK FILL #M0118	NY	763053
3013	1	0565-0000	KWIK FILL #A0005	NY	172494
3016	1	0565-0000	KWIK FILL #A0062	NY	173023
3023	1	0565-0000	KWIK FILL #A0009	NY	171092
3027	1	0565-0000	KWIK FILL #A0034	NY	171237
3029	1	0565-0000	KWIK FILL #A0045	NY	171395
3040	1	0565-0000	KWIK FILL #A0049	NY	269606
3044	1	0565-0000	KWIK FILL #M0035	NY	763804
3046	1	0565-0000	KWIK FILL #M0049	NY	763773
3047	1	0565-0000	RED APPLE #M0347	NY	177440
3050	1	0565-0000	KWIK FILL #M0085	NY	763528
3053	1	0565-0000	RED APPLE #M0119	NY	763825
3057	1	0565-0000	KWIK FILL #M0078	NY	763748
3059	1	0565-0000	KWIK FILL #M0306	NY	552921
3060	1	0565-0000	KWIK FILL #M0099	NY	664743
3063	1	0565-0000	RED APPLE #M0348	NY	177367
3065	1	0565-0000	RED APPLE #M0350	NY	177721
3066	1	0565-0000	RED APPLE #M0349	NY	767723
3067	1	0565-0000	RED APPLE #M0360	NY	762914
3068	1	0565-0000	RED APPLE #M0364	NY	762293
3070	1	0565-0000	RED APPLE #M0356	NY	762346
3071	1	0565-0000	RED APPLE #M0358	NY	764369
3073	1	0565-0000	RED APPLE #M0345	NY	764387
3075	1	0565-0000	RED APPLE #M0369	NY	762451
3077	1	0565-0000	RED APPLE #M0359	NY	763210
3078	1	0565-0000	RED APPLE #M0361	NY	762511
3079	1	0565-0000	RED APPLE #M0365	NY	762576
3080	1	0565-0000	KWIK FILL #M0024	NY	765376
3081	1	0565-0000	KWIK FILL #M0031	NY	765374
3083	1	0565-0000	KWIK FILL #M0070	NY	765375
3084	2	0565-0000	KWIK FILL #M0188	NY	765406
3086	1	0565-0000	RED APPLE #M0363	NY	762255

TRIP #	DISPLAYS	CHAIN-ID	NAME	ST.	ACCT
3089	1	0565-0000	RED APPLE #M0357	NY	763388
3111	1	0565-0000	KWIK FILL #A0007	NY	764790
3112	1	0565-0000	KWIK FILL #A0023	NY	763479
3113	1	0565-0000	KWIK FILL #A0043	NY	764214
3114	1	0565-0000	RED APPLE #M0353	NY	88350
3117	1	0565-0000	RED APPLE #M0367	NY	763101
3119	1	0565-0000	RED APPLE #M0368	NY	762843
3122	1	0565-0000	RED APPLE #M0366	NY	762978
3129	1	0565-0000	KWIK FILL #M0081	NY	763792
3133	1	0565-0000	KWIK FILL #M0140	NY	763752
3135	1	0565-0000	KWIK FILL #A0021	NY	397996
3136	1	0565-0000	KWIK FILL #M0016	NY	765583
3140	1	0565-0000	KWIK FILL #A0060	NY	397389
3142	1	0565-0000	KWIK FILL #M0043	NY	763605
3143	2	0565-0000	KWIK FILL #A0051	NY	269672
3146	1	0565-0000	KWIK FILL #M0059	NY	763604
3147	1	0565-0000	KWIK FILL #M0111	NY	763583
3148	1	0565-0000	KWIK FILL #M0123	NY	763765
3149	1	0565-0000	RED APPLE #M0352	NY	190791
3152	1	0565-0000	KWIK FILL #M0311	NY	548247
3160	1	0565-0000	KWIK FILL #M0068	NY	763734
3188	1	0565-0000	KWIK FILL #A0030	NY	397630
7127	1	0565-0000	KWIK FILL #M0019	NY	128857
7172	1	0565-0000	KWIK FILL #M0312	NY	584404
1282	1	0565-0000	KWIK FILL #S0221	OH	220613
7090	1	0565-0000	KWIK FILL #S0204	OH	220864
7157	1	0565-0000	KWIK FILL #S0242	OH	843005
560	1	0565-0000	KWIK FILL #M0144	PA	840886
561	1	0565-0000	KWIK FILL #M0186	PA	399222
562	1	0565-0000	KWIK FILL #M0185	PA	840793
1204	1	0565-0000	KWIK FILL #M0176	PA	168730
1209	1	0565-0000	KWIK FILL #M0011	PA	168494
1215	1	0565-0000	KWIK FILL #M0141	PA	168715
1217	1	0565-0000	KWIK FILL #M0157	PA	168755
1219	1	0565-0000	KWIK FILL #M0003	PA	840992
1222	1	0565-0000	KWIK FILL #M0029	PA	844459
1223	1	0565-0000	KWIK FILL #M0033	PA	840994
1227	1	0565-0000	KWIK FILL #M0173	PA	74918
1238	1	0565-0000	KWIK FILL #M0152	PA	765365
1243	1	0565-0000	KWIK FILL #M0018	PA	621211
1248	1	0565-0000	KWIK FILL #M0103	PA	621214
1252	1	0565-0000	KWIK FILL #M0168	PA	645699
1256	1	0565-0000	KWIK FILL #S0058	PA	844088
1257	1	0565-0000	KWIK FILL #M0061	PA	765598

TRIP#	DISPLAYS	CHAIN-ID	NAME	ST	ACCT
1260	1	0565-0000	KWIK FILL #M0134	PA	168420
1265	1	0565-0000	KWIK FILL #S0013	PA	844777
1267	1	0565-0000	KWIK FILL #S0047	PA	845247
1286	1	0565-0000	KWIK FILL #S0003	PA	844085
1295	1	0565-0000	KWIK FILL #M0209	PA	844251
1301	1	0565-0000	KWIK FILL #S0035	PA	846338
1302	1	0565-0000	KWIK FILL #S0045	PA	846358
1308	1	0565-0000	KWIK FILL S0141	PA	638710
1310	1	0565-0000	KWIK FILL #M0058	PA	621218
1321	1	0565-0000	KWIK FILL #S0038	PA	621279
1325	1	0565-0000	KWIK FILL #S0063	PA	776346
1327	1	0565-0000	KWIK FILL #S0081	PA	766180
1341	1	0565-0000	RED APPLE #M0317	PA	267732
1342	1	0565-0000	RED APPLE #M0316	PA	267735
3153	1	0565-0000	KWIK FILL #M0299	PA	512337
3156	1	0565-0000	KWIK FILL #S0012	PA	846428
3163	1	0565-0000	KWIK FILL #S0171/246	PA	638634
7091	1	0565-0000	KWIK FILL #M0001	PA	70315
7094	1	0565-0000	KWIK FILL #M0063	PA	844474
7095	1	0565-0000	KWIK FILL #M0136	PA	840995
7097	1	0565-0000	KWIK FILL #M0180	PA	844484
7099	1	0565-0000	KWIK FILL #M0304	PA	529212
7100	1	0565-0000	KWIK FILL #S0010	PA	844829
7103	1	0565-0000	KWIK FILL #S0028	PA	844098
7117	1	0565-0000	KWIK FILL #M0143	PA	168753
7120	1	0565-0000	KWIK FILL #M0170	PA	168423
7168	1	0565-0000	KWIK FILL #S0079	PA	846337
7169	1	0565-0000	KWIK FILL #M0172	PA	840996
7174	1	0565-0000	KWIK FILL #M0007	PA	168417
7176	1	0565-0000	KWIK FILL #M0371	PA	535550
131		0565-0000 Total			
3717	1	0990-0000	CFM #33-017	NY	397924
3739	1	0990-0000	CFM #33-021	NY	398696
3777	1	0990-0000	CFM #33-034	NY	764481
3		0990-0000 Total			
1651	1	1194-0000	NOCO S-39	NY	128600
1654	1	1194-0000	NOCO S-42	NY	213815
1656	1	1194-0000	NOCO S-40	NY	245074
1657	1	1194-0000	NOCO S-44	NY	213211
1658	1	1194-0000	NOCO S-43	NY	764495
1659	1	1194-0000	NOCO S-56	NY	764437
1661	1	1194-0000	NOCO S-54	NY	552993
1662	1	1194-0000	NOCO S-53	NY	213199
1663	1	1194-0000	NOCO S-62	NY	516451

TRIP #	DISPLAYS	CHAIN-ID	NAME	ST	ACCT
1664	1	1194-0000	NOCO S-60	NY	562197
1665	1	1194-0000	NOCO S-52	NY	552991
1666	1	1194-0000	NOCO S-59	NY	213209
1667	1	1194-0000	NOCO S-50	NY	550895
1671	1	1194-0000	NOCO S-63	NY	763784
1672	1	1194-0000	NOCO S-64	NY	763888
1673	1	1194-0000	NOCO S-68	NY	763733
1701	1	1194-0000	NOCO S-47	NY	213194
1702	1	1194-0000	NOCO S-55	NY	764413
2432	1	1194-0000	NOCO S-36	NY	419576
2433	1	1194-0000	NOCO S-37	NY	449971
2434	1	1194-0000	NOCO S-38	NY	460488
2437	1	1194-0000	NOCO #58	NY	665358
2441	1	1194-0000	NOCO S-11	NY	34225
2442	1	1194-0000	NOCO S-19	NY	34201
2443	1	1194-0000	NOCO S-29	NY	227108
2444	1	1194-0000	NOCO S-24	NY	34204
2445	1	1194-0000	NOCO S-18	NY	823151
2446	1	1194-0000	NOCO S-31	NY	227114
2447	1	1194-0000	NOCO S-28	NY	917076
2448	1	1194-0000	NOCO S-3	NY	528324
2449	1	1194-0000	NOCO S-27	NY	533706
2450	1	1194-0000	NOCO S-25	NY	34210
2451	1	1194-0000	NOCO S-32	NY	297559
2452	1	1194-0000	NOCO S-30	NY	227106
2453	1	1194-0000	NOCO S-35	NY	391840
2454	1	1194-0000	NOCO S-15	NY	34213
2465	1	1194-0000	NOCO S-26	NY	490069
2466	1	1194-0000	NOCO S-33	NY	399974
38		1194-0000 Total			
7440	1	1403-0000	XTRA MART 7440	NY	741541
1		1403-0000 Total			
54031	1	1866-0000	NEW HOLLAND EXXON	PA	638743
54044	1	1866-0000	CARLISLE MOBIL	PA	688921
4112	1	1866-0000	SHIPLEY STORE #12	PA	783086
4113	1	1866-0000	SHIPLEY STORE #13	PA	783089
4		1866-0000 Total			
1362	1	1887-0000	LAKE COUNTY DAIRY #1	NY	398505
1363	1	1887-0000	LAKE COUNTY DAIRY #3	NY	398532
1364	1	1887-0000	LAKE COUNTY DAIRY #7	NY	666103
1365	1	1887-0000	LAKE COUNTY DAIRY #5	NY	765328
1366	1	1887-0000	LAKE COUNTY DAIRY #6	NY	765446
1367	1	1887-0000	LAKE COUNTY DAIRY #2	NY	40905
1368	1	1887-0000	LAKE COUNTY DAIRY #8	NY	267020



TRIP #	DISPLAYS	CHAIN ID	NAME	ST	ACCT
1370	1	1887-0000	LAKE COUNTY DAIRY 10	NY	737860
	8	1887-0000 Total			
4255	5	1892-0000	BORON OIL	NY	129007
4254	1	1892-0000	BP HOLIDAY MART	PA	340667
4252	1	1892-0000	BP HOLIDAY MART #52	PA	528721
4275	2	1892-0000	LAKEWOOD SHELL #3	PA	525493
4278	2	1892-0000	FUEL STOP SHELL #1	PA	540944
4280	3	1892-0000	HOLIDAY MART	PA	596643
4291	1	1892-0000	PEACH STREET SHELL	PA	674464
4290	2	1892-0000	STATELINE BP #90	PA	699667
4251	2	1892-0000	BP HOLIDAY MART #51	PA	499538
4277	1	1892-0000	UNOCAL 77 #6	PA	85562
4276	1	1892-0000	HOLIDAY SHELL #2	PA	168816
4250	1	1892-0000	BORON OIL CITY	PA	340674
4288	1	1892-0000	EXIT 8 SHELL	PA	674462
	23	1892-0000 Total			
608	1	1895-0000	BILLS DELI	NY	764783
719	1	1895-0000	KENYON VARIETY #719	NY	306829
720	1	1895-0000	KENYON VARIETY #720	NY	396611
721	1	1895-0000	KENYON VARIETY #721	NY	765354
724	1	1895-0000	KENYON #724/FASTOP	NY	500221
732	1	1895-0000	KENYON VARIETY #732	NY	764963
735	1	1895-0000	KENYON VARIETY #735	NY	658777
	7	1895-0000 Total			
2107	1	1962-0000	QUIK CHEK #2107	OH	850754
2102	1	1962-0000	QUIK CHEK #2102	OH	338989
	2	1962-0000 Total			
2842	1	2477-0000	CONSUMER BEV. #444	NY	578021
2849	1	2477-0000	CONSUMER BEV. 1280	NY	565432
2850	1	2477-0000	CONSUMER BEV. 1375	NY	565433
2851	1	2477-0000	CONSUMER BEV. 1821	NY	565434
	4	2477-0000 Total			
1581	1	2946-0000	COUNTRY CONVENIENCE	NY	179098
1582	1	2946-0000	COUNTRY CONVENIENCE	NY	769489
1583	1	2946-0000	COUNTRY CONVENIENCE	NY	769642
1584	1	2946-0000	COUNTRY CONVENIENCE	NY	770150
1585	1	2946-0000	COUNTRY CONVENIENCE	NY	518121
1586	1	2946-0000	COUNTRY CONVENIENCE	NY	178963
1587	1	2946-0000	JOE'S COUNTRY 7	NY	620014
1588	1	2946-0000	JOE'S COUNTRY CONV	NY	64286
	8	2946-0000 Total			
4497	1	3173-0000	POCO MART	NY	791789
4491	1	3173-0000	POCO MART	PA	696047
4492	1	3173-0000	POCO MART	PA	777497

51859 3013

TRIP#	DISPLAYS	CHAIN-ID	NAME	ST	ACCT
4495	1	3173-0000	POCO MART	PA	777495
	4	3173-0000 Total			
3602	1	3459-0000	MID VALLEY OIL	NY	720142
3603	1	3459-0000	MID VALLEY OIL	NY	720124
3604	1	3459-0000	MID VALLEY OIL	NY	720132
3605	1	3459-0000	MID VALLEY OIL	NY	720133
3606	1	3459-0000	MID VALLEY OIL	NY	720140
3607	1	3459-0000	MID VALLEY OIL	NY	720145
3608	1	3459-0000	MID VALLEY OIL	NY	720152
3609	1	3459-0000	MID VALLEY OIL	NY	720147
3612	1	3459-0000	XTRA MART #1512	NY	176899
3613	1	3459-0000	MID VALLEY OIL	NY	720143
3616	1	3459-0000	MID VALLEY OIL	NY	720141
3618	1	3459-0000	MID VALLEY OIL	NY	720137
3621	1	3459-0000	MID VALLEY OIL	NY	720136
3624	1	3459-0000	XTRA MART #1495	NY	86028
3625	1	3459-0000	MID VALLEY OIL	NY	720135
3626	1	3459-0000	MID VALLEY OIL	NY	720138
3627	1	3459-0000	MID VALLEY OIL	NY	720134
3632	1	3459-0000	MID VALLEY OIL	NY	720129
3633	1	3459-0000	XTRA MART #1433	NY	766837
3634	1	3459-0000	MID VALLEY OIL	NY	720128
3637	1	3459-0000	MID VALLEY OIL	NY	720126
3638	1	3459-0000	MID VALLEY OIL	NY	720149
3639	1	3459-0000	MID VALLEY OIL	NY	720148
3651	1	3459-0000	XTRA MART #1451	NY	83950
3652	1	3459-0000	XTRA MART #1452	NY	561215
3655	1	3459-0000	BALMVILLE XTRA #1455	NY	769488
3656	1	3459-0000	XTRA MART #1456	NY	21997
3660	1	3459-0000	CHAPEL HILL EX #1460	NY	516248
3682	1	3459-0000	RED HOOK #1482	NY	649143
3686	1	3459-0000	MID VALLEY OIL	NY	720144
3689	1	3459-0000	XTRA MART #1471	NY	590831
3672	1	3459-0000	X-TRA MART #1625	NY	777302
3688	1	3459-0000	MID VALLEY OIL #1488	NY	589442
3617	1	3459-0000	XTRA MART #1417	NY	652405
3623	1	3459-0000	XTRA MART #1723	PA	776251
3628	1	3459-0000	DANVILLE XTRA MART	PA	678250
3635	1	3459-0000	SAYRE X-TRA MART	PA	734182
3636	1	3459-0000	HILLTOP X-TRA MART	PA	734181
3695	1	3459-0000	CITGO XTRAMART #1795	PA	545259
	39	3459-0000 Total			
354	1	4141-0000	K & K FOODMART	NY	765462
547	1	4141-0000	K & K FOODMART	NY	33295

TRIP #	DISPLAY	CHAIN ID	NAME	ST	ACCT
715	1	4141-0000	K & K FOODMART	NY	763471
716	1	4141-0000	K & K FOODMART	NY	128447
1384	1	4141-0000	K&K FOOD MART	NY	707857
1385	1	4141-0000	K&K FOOD MART	NY	663648
1386	1	4141-0000	K & K FOOD MART	NY	580045
1387	1	4141-0000	K & K FOODMART	NY	215096
1388	1	4141-0000	K & K FOODMART	NY	835820
1389	1	4141-0000	K & K FOODMART	NY	561016
	10	4141-0000 Total			
2261	1	5180-0000	PAL MART #1	NY	763821
2262	1	5180-0000	PAL MART #2	NY	515673
2263	1	5180-0000	PAL MART #3	NY	724740
2268	1	5180-0000	PALMART #8	NY	702785
	4	5180-0000 Total			
1691	1	5342-0000	PETRO USA #1691	NY	128610
1692	1	5342-0000	PETRO USA #1692	NY	765466
1693	1	5342-0000	PETRO USA #1693	NY	960838
1694	1	5342-0000	PETRO USA #1694	NY	975281
1695	1	5342-0000	PETRO USA #1695	NY	306769
1704	1	5342-0000	PETRO USA	NY	675540
	6	5342-0000 Total			
	328	Grand Total			

## PHARMOR

TRIP #	#/ DISPLAYS	ACCT	NAME	CITY	ST	ACCT
5102	3	523598	PHAR MOR #102	MOBILE	AL	523598
5178	3	974876	PHAR MOR #178	ENGLEWOOD	CO	974876
5182	3	300733	PHAR MOR #182	WESTMINSTER	CO	300733
5060	3	550882	PHAR MOR #60	PENSACOLA	FL	550882
5085	3	639850	PHAR MOR #5	SARASOTA	FL	639850
5107	3	294742	PHAR MOR #107	SAINT PETERSBUR	FL	294742
5141	3	780984	PHAR MOR #141	FORT WALTON BEA	FL	780984
5147	3	894317	PHAR MOR #147	WEST PALM BEACH	FL	894317
5031	3	504755	PHAR MOR #35	SAVANNAH	GA	504755
5041	3	520006	PHAR MOR #45	AUGUSTA	GA	520006
5113	3	535098	PHAR MOR #113	COLUMBUS	GA	535098
5137	5	632514	PHAR MOR #137	DAVENPORT	IA	632514
5173	3	755085	PHAR MOR #173	MARION	IA	755085
5139	3	735047	PHAR MOR #139	BLOOMINGTON	IL	735047
5149	3	883915	PHAR MOR #149	ROCKFORD	IL	883915
5196	3	254424	PHAR MOR #196	JOLIET	IL	254424
5355	5	374954	PHAR MOR #355	PEORIA	IL	374954
5131	3	604364	PHAR MOR #131	KOKOMO	IN	604364
5142	3	790525	PHAR MOR #142	TERRE HAUTE	IN	790525
5148	3	359734	PHAR MOR #148	ANDERSON	IN	359734
5216	3	426679	PHAR MOR #216	OVERLAND PARK	KS	426679
5380	3	426704	PHAR MOR #380	SHAWNEE	KS	426704
5218	3	295085	PHAR MOR #218	ASHLAND	KY	295085
5246	3	305630	PHAR MOR #246	KANSAS CITY	MO	305630
5011	3	541690	PHAR MOR #15	RALEIGH	NC	541690
5048	3	547426	PHAR MOR #56	WINSTON SALEM	NC	547426
5084	3	541584	PHAR MOR #64	FAYETTEVILLE	NC	541584
5124	3	550912	PHAR MOR #124	RALEIGH	NC	550912
5136	3	566594	PHAR MOR #136	GREENSBORO	NC	566594
5192	3	204161	PHAR MOR #192	WILMINGTON	NC	204161
5207	3	302660	PHAR MOR #207	ASHEVILLE	NC	302660
5232	3	299398	PHAR MOR #232	GREENSBORO	NC	299398

51859 3016

## PHARMOR

TRIP #	#/ DISPLAYS	ACCT	NAME	CITY	ST	ACCT
5389	3	438844	PHAR MOR #389	CARY	NC	438844
5601	3	753550	PHAR MOR #601	MOORESTOWN	NJ	753550
5013	3	59021	PHAR MOR #17	YOUNGSTOWN	OH	59021
5024	3	54784	PHAR MOR #26	COLUMBUS	OH	54784
5035	4	515882	PHAR MOR #39	COLUMBUS	OH	515882
5042	4	27736	PHAR MOR #46	LIMA	OH	27736
5047	3	532527	PHAR MOR #51	ST CLAIRSVILLE	OH	532527
5049	3	686648	PHAR MOR #53	COLUMBUS	OH	686648
5054	3	540486	PHAR MOR #54	MANSFIELD	OH	540486
5080	3	220217	PHAR MOR #1	NILES	OH	220217
5083	5	844503	PHAR MOR #3	POLAND	OH	844503
5128	4	601581	PHAR MOR #128	DUBLIN	OH	601581
5177	4	297574	PHAR MOR #177	YOUNGSTOWN	OH	297574
5242	4	355603	PHAR MOR #242	DAYTON	OH	355603
5257	3	345443	PHAR MOR #257	NEW PHILA	OH	345443
5310	5	412121	PHAR MOR #310	STEUBENVILLE	OH	412121
5374	5	487354	PHAR MOR #374	ASHTABULA	OH	487354
5301	4	490959	PHAR MOR #301	OKLAHOMA CITY	OK	490959
5017	5	22816	PHAR MOR #19	BRIDGEVILLE	PA	22816
5018	3	34282	PHAR MOR #20	YORK	PA	34282
5019	4	54831	PHAR MOR #21	LANCASTER	PA	54831
5023	3	54195	PHAR MOR #25	JOHNSTOWN	PA	54195
5026	4	27725	PHAR MOR #28	WHITEHALL	PA	27725
5033	4	489139	PHAR MOR #37	ERIE	PA	489139
5037	5	375885	PHAR MOR #41	PITTSBURGH	PA	375885
5038	5	542041	PHAR MOR #42	PITTSBURGH	PA	542041
5046	4	316371	PHAR MOR #50	NEW KENSINGTON	PA	316371
5053	5	590759	PHAR MOR #57	PITTSBURGH	PA	590759
5065	4	590697	PHAR MOR #65	GREENSBURG	PA	590697
5081	5	845936	PHAR MOR #2	PITTSBURGH	PA	845936
5084	5	212344	PHAR MOR #4	ERIE	PA	212344
5086	5	638773	PHAR MOR #9	MONROEVILLE	PA	638773

51859 3017

## PHARMOR

TRIP #	# DISPLAYS	ACCT	NAME	CITY	ST	ACCT
5088	5	845577	PHAR MOR #11	PITTSBURGH	PA	845577
5111	5	550919	PHAR MOR #111	WILKES BARRE	PA	550919
5114	5	754932	PHAR MOR #114	READING	PA	754932
5115	5	547069	PHAR MOR #115	PITTSBURGH	PA	547069
5129	4	889555	PHAR MOR #129	CRANBERRY TOWNS	PA	889555
5130	4	725645	PHAR MOR #130	BETHEL PARK	PA	725645
5134	3	896371	PHAR MOR #134	ALTOONA	PA	896371
5155	3	921456	PHAR MOR #155	YORK	PA	921456
5156	3	969238	PHAR MOR #156	HARRISBURG	PA	969238
5157	3	188222	PHAR MOR #157	MECHANICSBURG	PA	188222
5163	5	236892	PHAR MOR #163	PITTSBURGH	PA	236892
5164	5	209931	PHAR MOR #164	PHILADELPHIA	PA	209931
5223	5	310457	PHAR MOR #223	PHILADELPHIA	PA	310457
5231	5	379949	PHAR MOR #231	WEST MIFFLIN	PA	379949
5251	3	350750	PHAR MOR #251	HERMITAGE	PA	350750
5397	5	443732	PHAR MOR #397	FRACKVILLE	PA	443732
5404	3	571201	PHAR MOR #404	BUTLER	PA	571201
5410	4	477041	PHAR MOR #410	ALLENTOWN	PA	477041
5466	5	454775	PHAR MOR #466	PITTSBURGH	PA	454775
5600	3	731543	PHAR MOR #600	FAIRLESS HILLS	PA	731543
5602	5	776903	PHAR MOR #602	DOWNINGTON	PA	776903
5039	3	523505	PHAR MOR #43	N CHARLESTON	SC	523505
5040	3	523506	PHAR MOR #44	CHARLESTON	SC	523506
5044	3	489122	PHAR MOR #48	GREENVILLE	SC	489122
5229	3	363707	PHAR MOR #229	COLUMBIA	SC	363707
5014	3	70859	PHAR MOR #30	NORFOLK	VA	70859
5015	3	62091	PHAR MOR #31	VIRGINIA BEACH	VA	62091
5032	3	352927	PHAR MOR #36	NEWPORT NEWS	VA	352927
5036	3	506402	PHAR MOR #40	HAMPTON	VA	506402
5061	3	541614	PHAR MOR #61	ROANOKE	VA	541614
5103	4	528219	PHAR MOR #103	CHESAPEAKE	VA	528219
5117	3	555369	PHAR MOR #117	RICHMOND	VA	555369

## PHARMOR

TRIP #	#/ DISPLAYS	ACCT	NAME	CITY	ST	ACCT
5143	5	252746	PHAR MOR #143	GLEN ALLEN	VA	252746
5151	3	187719	PHAR MOR #151	CHARLOTTESVILLE	VA	187719
5158	3	296480	PHAR MOR #158	CHESAPEAKE	VA	296480
5187	4	348721	PHAR MOR #187	VIRGINIA BEACH	VA	348721
5145	4	550845	PHAR MOR #145	RACINE	WI	550845
5135	3	783409	PHAR MOR #135	BRIDGEPORT	WV	783409
5200	3	295083	PHAR MOR #200	BARBOURSVILLE	WV	295083
5202	5	300005	PHAR MOR #202	PARKERSBURG	WV	300005
5354	4	430636	PHAR MOR #354	MORGANTOWN	WV	430636
<b>383</b>						

# RJ REYNOLDS

TOBACCO COMPANY

## STATE STAMPING

TRIPIFOODS

#649920

*DORAL \$1.00 OFF 2 PACKS*

NUMBER OF CARTONS TO STAMP BY STATE .50¢/PACK 'PRE-SLEEVED TEAR TAPE' PRODUCT											
DORAL (6M)	AL	CO	FL	GA	IA	IL	IN	KS	KY	MO	NC
LIGHT	3	6	15	9	8	14	9	6	3	3	27
LIGHT 100	3	6	15	9	8	14	9	6	3	3	27
LT MEN 100	3	6	15	9	8	14	9	6	3	3	27
FF 100	3	6	15	9	8	14	9	6	3	3	27

NUMBER OF CARTONS TO STAMP BY STATE .50¢/PACK 'PRE-SLEEVED TEAR TAPE' PRODUCT									
DORAL (6M)	NJ	NY	OH	OK	PA	SC	VA	WI	WV
LIGHT	3	229	67	4	237	12	37	4	15
LIGHT 100	3	229	67	4	237	12	37	4	15
LT MEN 100	3	229	67	4	237	12	37	4	15
FF 100	3	229	67	4	237	12	37	4	15